

Niko Morozov

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Senior Technical Product Leader

Product leader with 10+ years driving data, AI/ML, analytics, governance, automation, and SaaS platform innovation across startup and enterprise environments. Blends technical fluency with product strategy to build data platforms, governed workflows, personalization systems, and decision automation that deliver measurable business value.

SKILLS SUMMARY

Product Leadership: Product strategy, roadmaps, B2B SaaS, portfolio management, stakeholder alignment, customer discovery, KPI systems, GTM strategy, OKRs, agile delivery, technical program management, organizational scaling.

Data Platform And AI: Data platform architecture, AI/ML productization, predictive analytics, personalization, governance, compliance, data sharing, API ecosystems, ETL, real-time processing, data quality, observability.

Tools: OpenAI Codex CLI, Figma, AWS, Databricks, Snowflake, Redshift, Tableau, Kafka, Alation, Python, SQL, Docker, Git, REST APIs, Jira, Confluence, Productboard, Trello.

RELEVANT EXPERIENCE

Sr. Tech Product Manager

Oct 2021 - Present

AMAZON | LOS ANGELES, CA

- Lead product strategy and roadmap for global data-sharing and governed-access workflows handling highly confidential information.
- Partner across engineering, data warehouse, governance, finance, BI, data science, legal, and business teams to align data-sharing standards, SLA targets, and compliance requirements.
- Delivered 400% ROI in six months by transforming a stalled claims system into a scalable platform with automation and predictive analytics, saving approximately \$1M annually.
- Owned roadmap and prioritization for claims automation, including ML-powered anomaly detection that improved accuracy and enabled high-value business workflows.
- Introduced agile portfolio planning and quarterly OKRs across engineering, data, and finance, improving delivery predictability and cross-team transparency.

Sr. Product Manager

Feb 2019 - Oct 2021

ANCESTRY.COM | SALT LAKE CITY, UT

- Owned global data warehouse modernization and migration from Redshift to Databricks, improving SLA compliance 30% and reducing cost 50%.
- Scaled analytics capabilities by implementing operating rhythms for 20+ engineers, reducing backlog friction across data delivery streams.
- Designed market intelligence reports for ecommerce and CRM teams, delivering customer journey insights that supported subscriber and revenue growth.
- Developed standardized intake processes for a team managing hundreds of ETL pipelines powering KPIs and subscription analytics.

Co-Founder / Data Scientist

Jan 2017 - Feb 2019

ADVISOR.ENERGY | HOUSTON, TX

- Co-founded and launched a B2B SaaS platform converting complex energy-market data into actionable ML-powered insights and financial models.
- Architected self-service ML analytics pipelines in AWS and PostgreSQL, enabling clients to underwrite large-scale investment decisions.
- Owned product vision and UX for SaaS applications with automated investment data curation and customer-facing decision workflows.

Product Manager

Oct 2015 - Jan 2017

SLB | HOUSTON, TX

- Led product strategy, pre-sales, and GTM execution across four continents for predictive analytics and simulation products.
- Delivered forecasting improvements through high-performance computing and ML simulation models supporting complex investment decisions.
- Developed experiment management systems that automated reservoir analytics and reduced analysis time while improving platform reliability.

Technical Team Manager / Senior Product Analyst / Presales Engineer

Jan 2006 - Sep 2015

SLB | AUSTRALIA, UK, RUSSIA

- Managed and developed engineering teams, technical customer relationships, and operational business practices across international markets.
- Delivered product analysis, prototypes, conceptual architectures, and technical rollout for reservoir simulation and petro-technical software products.
- Built technical foundation across applied mathematics, forecasting, optimization, economic evaluation, and complex scientific workflows.

EDUCATION

Bachelor of Science and Master of Science, Applied Mathematics | Tyumen State Oil & Gas University